

## **JOB DESCRIPTION**

**Position:** Sales & Solutions Representative  
**Position Type:** Full Time  
**Location:** Tresco Consoles, 2235 Blackfoot Trail SE, Calgary, AB, T2G 5C5

### **POSITION SUMMARY**

Tresco Consoles is looking for an energetic individual like you to take on a rewarding opportunity in control room sales. Knowledgeable and customer focused, you'll reach out to new, existing and potential clients to build effective relationships and offer our console solutions. So if you are an ambitious person with the drive to achieve and even to exceed your personal and professional goals, bring your talents and passion to Tresco Consoles, the world's leader in custom console solutions.

### **KEY RESPONSIBILITIES**

The Sales and Solutions Representative is responsible to maintain successful and profitable relationships, identify new opportunities and administer proposals. Reporting to the president, the successful candidate will be responsible to accomplish corporate objectives by successfully increasing the market penetration in specific business verticals.

### **REQUIRED SKILLS**

- Exhibit outstanding collaboration skills
- Great communication and consultative selling aptitude
- Excellent relationship building ability
- Passion to prospect new business
- Organizational skills and can easily multitask
- Attention to technical and commercial details
- Are sincerely customer focused
- Desire to succeed in a competitive environment

You can learn more about Tresco Consoles online at [www.trescoconsoles.com](http://www.trescoconsoles.com)

At Tresco Consoles, we value diversity in our workforce, and encourage all qualified candidates to apply. If you are interested in this new career opportunity, please submit your resume at [hiring@trescoconsoles.com](mailto:hiring@trescoconsoles.com)

We appreciate all responses and advise that only those selected will be invited for a factory visit and interview.